

AGM PRESENTATION 22 JUNE 2012



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CURRO HOLDINGS LTD

DISCLAIMER

Users are advised that to the extent that any statement in this presentation constitutes a profit forecast, same has not been reviewed nor reported on by the company's auditors.



TOPICAL SUBJECT



**CURRO
DEVELOPS, ACQUIRES
AND MANAGES
PRIVATE SCHOOLS IN
SOUTH AFRICA**



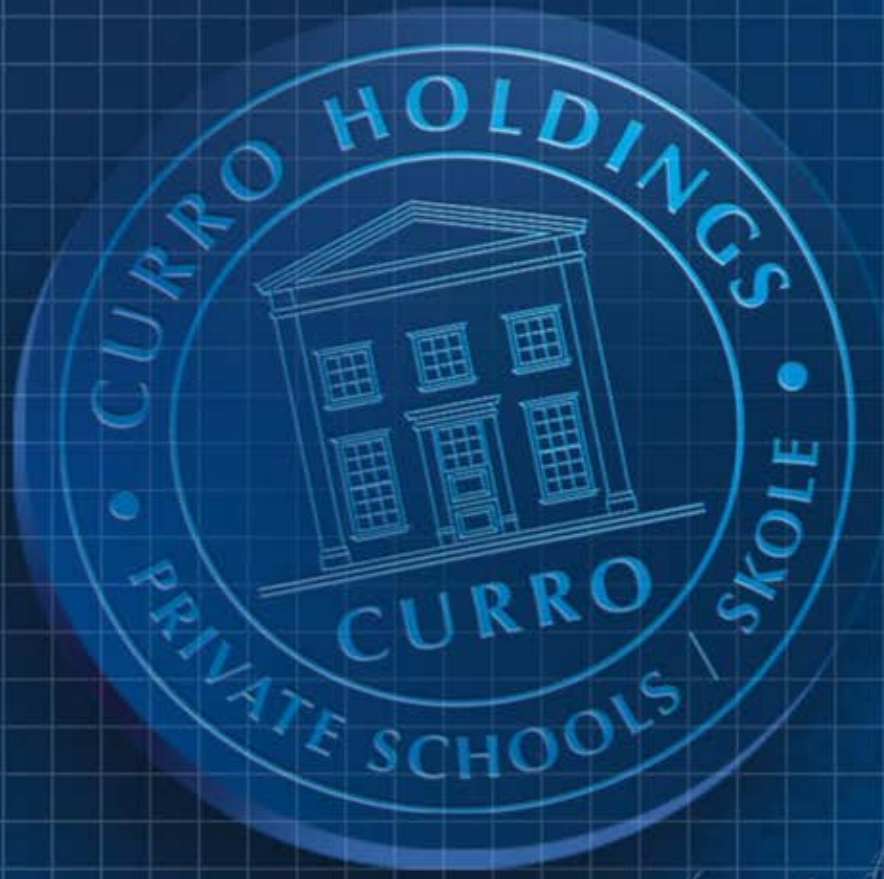
SHAREHOLDING

	Before issue	After Rights issue
PSG Group	63%	58%
Directors and Management	14%	10%
BEE Shareholding (Thembeke)		9%
Other	22%	23%
	100%	100%
Shares in issue	161.2m	240.7m
Share price		R11.50
Market cap		R2.8bn



SHARE PRICE

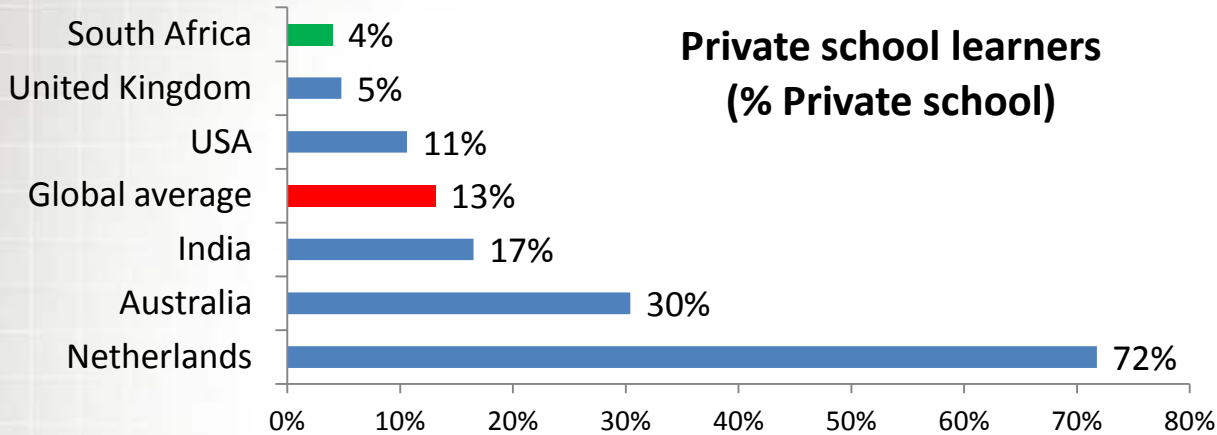




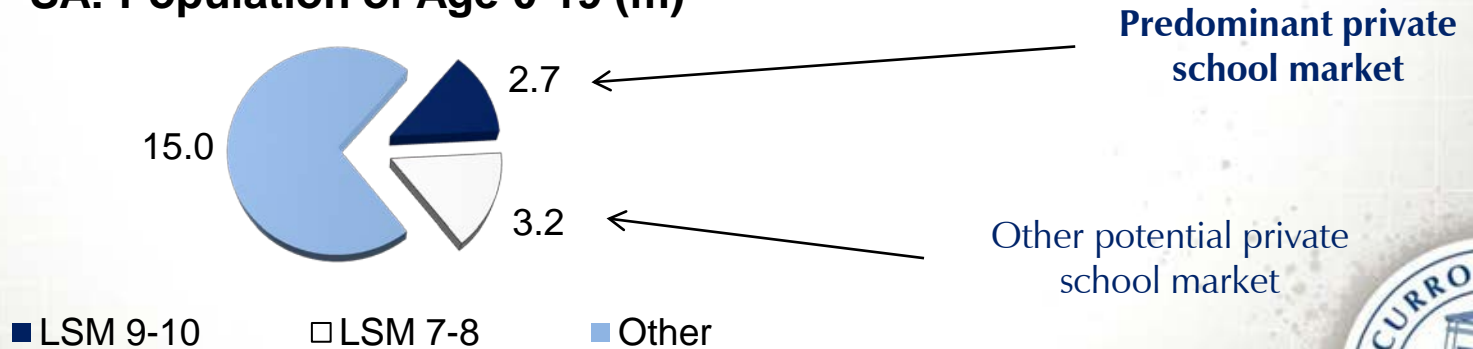
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INDUSTRY

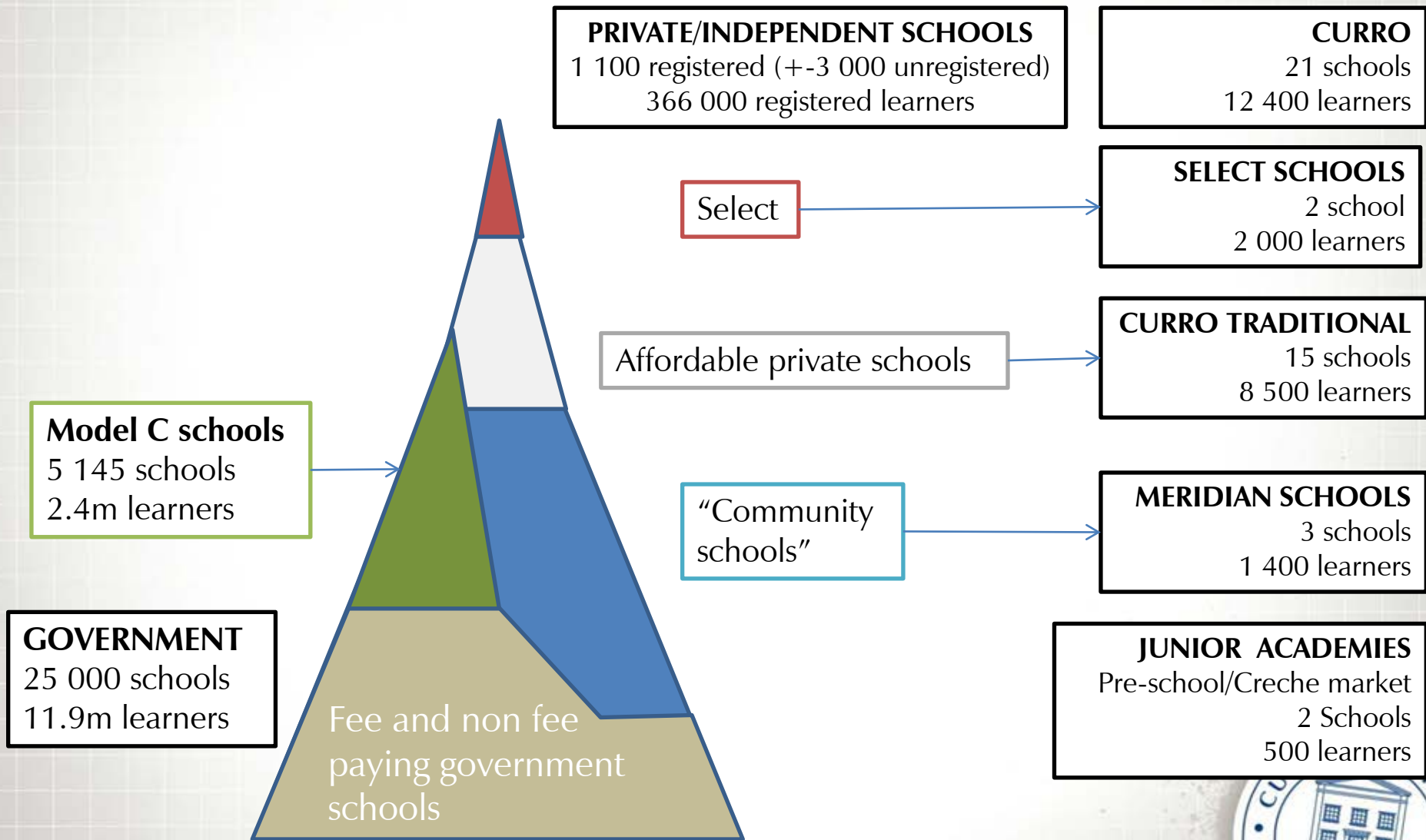
SCHOOL MARKET SIZE AND POTENTIAL



SA: Population of Age 0-19 (m)



SA EDUCATION TODAY



WHY DO WE EXIST...

- Government schools are overcrowded
- Ex-model C schools increasingly under pressure
- No new schools built in affluent areas
- Smaller Private schools with limited facilities and expansion potential



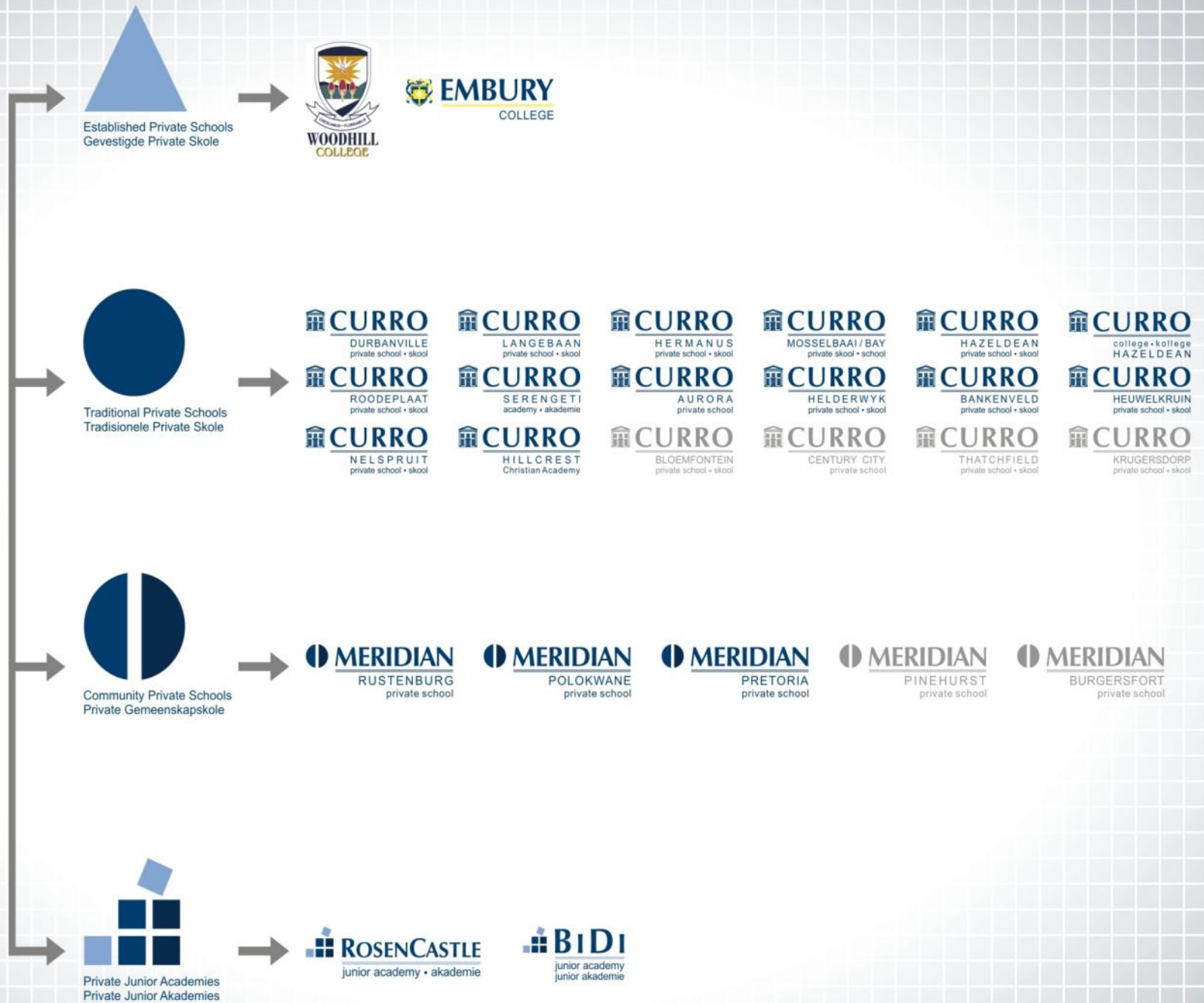


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THE COMPANY

**CURRO MAKES
PRIVATE SCHOOL
EDUCATION
ACCESSIBLE TO MORE
LEARNERS IN SA**





CURRO TRADITIONAL SCHOOLS

- Traditional (R2 000 – R3 000 pm)
 - English or Parallel medium/Dual medium
 - Small Classes (average <20 per class, max 25)
 - Disciplined environment, Christian Ethos
 - Balance between academic, sport & cultural activities
 - Emphasis on Computer Technology
 - Personal developmental plan
 - IEB



SELECT SCHOOLS

- Select schools (R4 000 – R5 000 pm)
 - Superior facilities, location and convenience
 - Extended subject choices and co-curricular activities
 - IEB
 - Mainly incorporated as a result of acquisitions



MERIDIAN

- Meridian schools (R800 – R1 500 pm)
 - Bigger classes (35 learners)
 - Limited subject choices and co-curricular activities
 - Government exam



JUNIOR ACADEMIES

- Junior academies
 - Cognitive development program
 - 3 months to 4 years



COMPETITIVE RESULTS

- 220 Curro matrices
- 100% pass, 80% exemption.
- Average of 64%.
- Encouragement to select more relevant subjects with application value
- Emphasis on Maths, Science and Technology
- Regular international benchmark testing



WESTERN CAPE // DURBANVILLE



WESTERN CAPE // LANGEBAAN



GAUTENG// PRETORIA //HAZELDEAN



GAUTENG// PRETORIA // ROODEPLAAT

22



GAUTENG// JHB // SERENGETI



GAUTENG// PRETORIA //HAZELDEAN COLLEGE

24



MPUMALANGA// EMALAHLENI (WITBANK)

25



GAUTENG//RANDBURG//AURORA



GAUTENG//BRAKPAN//HELDERWYK



WESTERN CAPE//HERMANUS



WESTERN CAPE//MOSSEL BAY



LIMPOPO//POLOKWANE

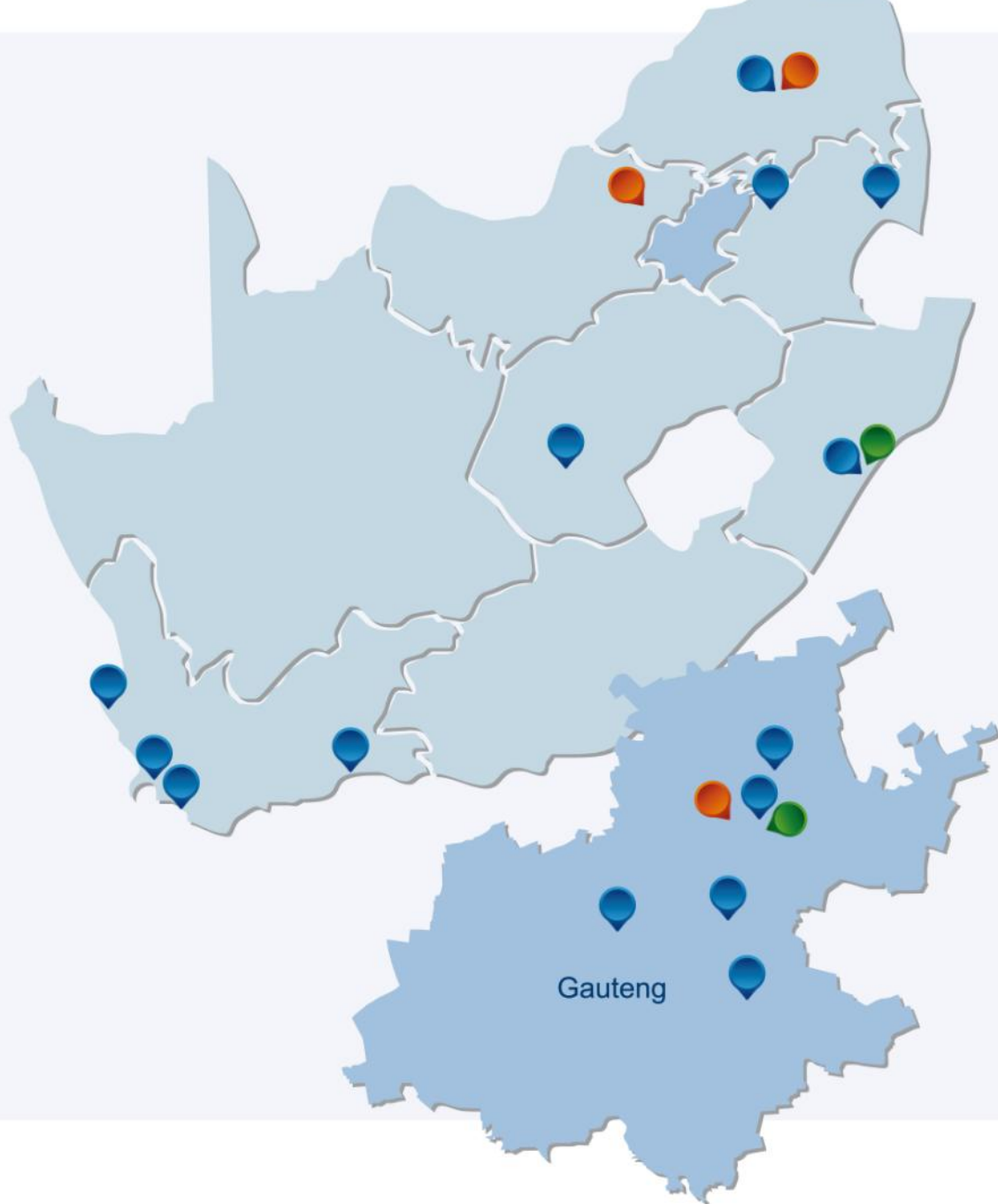


MPUMALANGA//NELSPRUIT



KWA-ZULU NATAL//HILLCREST





NEW CAMPUS DEVELOPMENTS

- Opening 2013
 - Century City
 - Bloemfontein
 - Thatchfield (Centurion)
 - Krugersdorp
 - Meridian Pinehurst



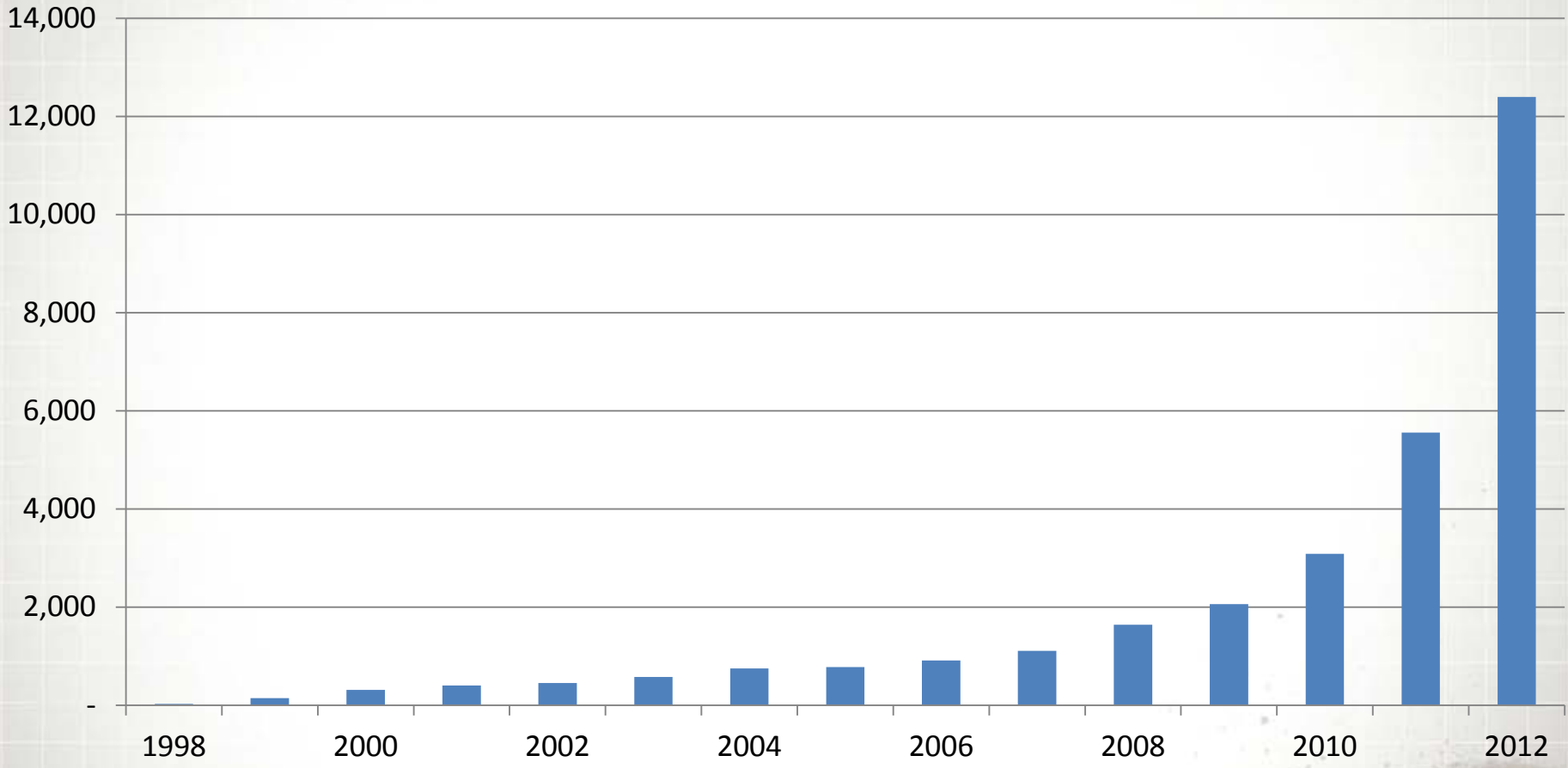
2012: ACQUISITIONS/INVESTMENTS MADE

35

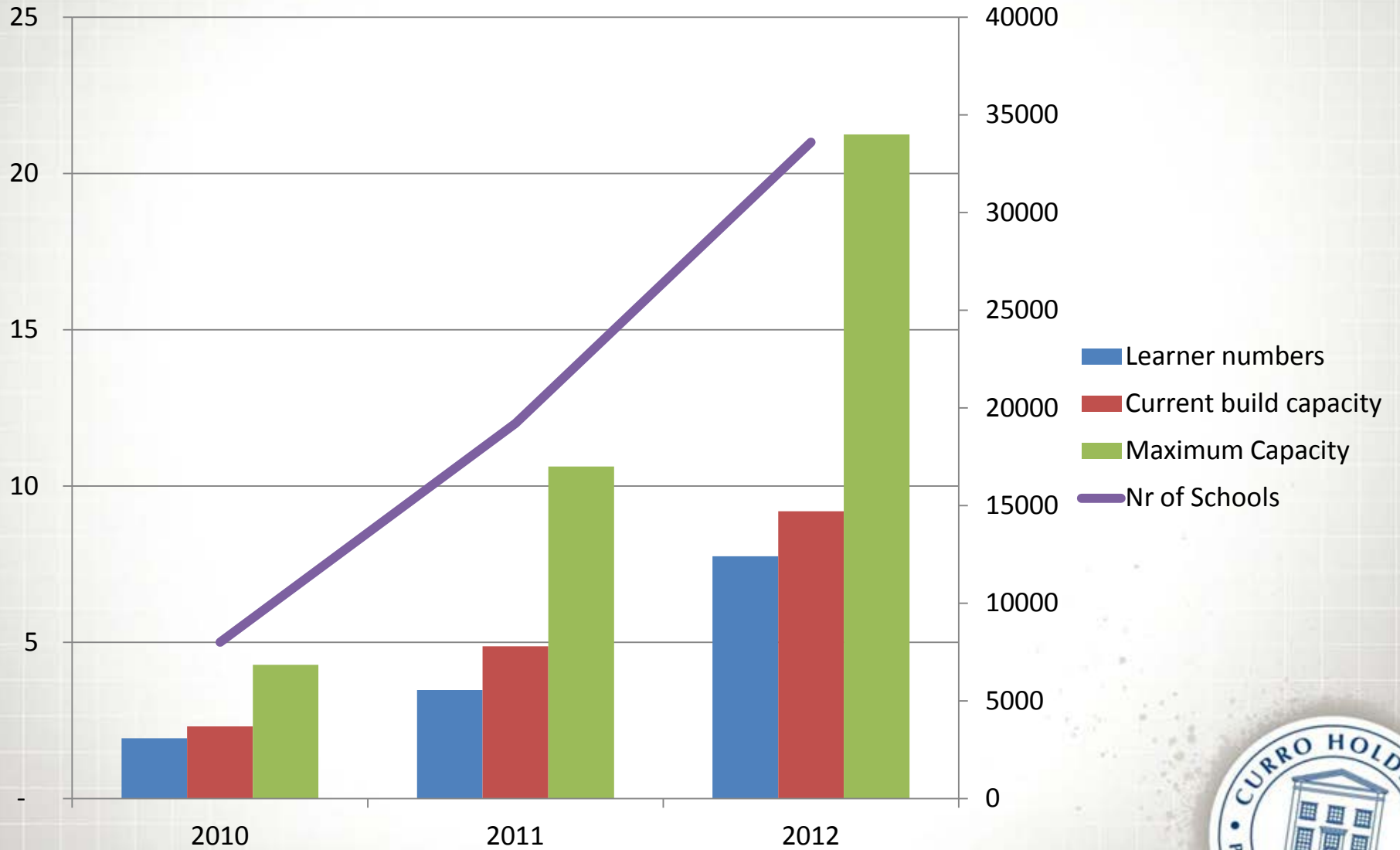
- Woodhill (1 200 learners – R175m)
- Embury (800 learners)
- Hillcrest (650 learners – R21m)
- Rosencastle (300 learners – R21m)



LEARNER NUMBERS



CAPACITY



INCOME STATEMENT

12 months to December

	2009	2010	2011
Nr of schools	3	5	12
Nr of learners	1 683	3 086	5 557
Revenue (Rm)	48.0	74.0	166.3
EBITDA Schools (Rm)	12.5	18.0	27.2
Headline earnings (Rm)	1.8	5.2	(7.4)



EBITDA PERSPECTIVE

12 months to December

EBITDA

2009 schools (3 schools)

2010 schools (2 schools)

Aurora (acquired 2011)

2011 schools (6 schools)

2009

2010

2011

12.5

18.0

27.2

12.5

15.7

19.7

2.4

3.8

7.3

(3.6)



BALANCE SHEET

December

ASSETS

	2010	2011	2011 pro forma
School Property	236.9	574.7	890.1
Current assets	6.4	12.9	14.0
Cash	-	9.8	220.0
	243.3	597.4	1 124.1

EQUITY AND LIABILITIES

Equity	57.7	369.8	845.2
Non-current liabilities	99.8	132.6	212.7
Current liabilities	85.8	95.0	66.1
	243.3	597.4	1 124.1

- R654m invested in capacity and acquisitions
- After rights net positive cash to debt position = 0% gearing



PROSPECTS

- Rights issue of R480m (July 2012)
 - No gearing = Significant debt capacity
- On track in terms of organic growth
 - 5 major schools per year
- Acquisitive growth – a number of targets
 - Select schools
 - Community schools
 - Junior Academies



SOCIAL AND ETHICAL IMPACT

- Relieving pressure on the Government
 - In 2011 invested R240m in expansion of new capacity
 - R160m in operational expenditure
- R9m in bursaries
- Delivering matrics
 - 100% pass rate, 80% exemption
- Protected by sect 29 of the Constitution



BUSINESS OBJECTIVE

2020 – GOAL
(June 2011)
40 SCHOOLS
45 000 LEARNERS
R450m PAT

2013
26 SCHOOLS
16 000+ LEARNERS
2020
80 SCHOOLS???



SAKE 24 (Beeld)
15 May 2012, p.18

JSE

Curro reg vir hoofbord

Privateskoolgroep beoog verdere oornames en ontwikkelinge

Niel Joubert

Johannesburg. – Voordat beleggers hul oë kon uitvee, het een van hul belowende beleggingspruite, Curro, groot geword en is hy gereed om sy plek op die hoofbord in te neem.

Die privateskoolgroep – en die JSE – meen hy het die AltX ontgroei. Gister het hy bekend gemaak dat hy na verwagting op 2 Julie na die hoofbord skuif.

Groot geword of nie, hy gaan nie ophou groei nie. Van 21 Mei tot 29 Junie doen hy 'n regte-uitgifte van R447 miljoen, waarmee hy verdere oornames en ontwikkelings wil finansier.

Sedert Curro in Junie verlede jaar op die AltX genoteer het, het hy van krag tot krag gegaan en hy is nou een van die grootste maatskappye op die alternatiewe beurs

van die JSE met 'n markwaarde van amper R2 miljard.

Sy aandeelprys het in 'n stadium tot 'n hoogtepunt van meer as R13 gestyg, van R4 met sy notering.

Curro, wat in 1998 met 28 leerlinge begin het, het aanvanklik gefokus op bekostigbare private skole en het met ses skole op sy boeke genoteer, met die doelwit om 40 skole met altesame sowat 45 000 leerlinge teen 2020 te hê.

Intussen het hy ook uitgebrei na ander marksegmente en bestaande skole gekoop. Vandag het die groep 21 skole.

Dr. Chris van der Merwe, uitvoerende hoof, sê omdat die versadigingspunt nog nie naastenby in die privateskoolmark bereik is nie, is die gevoel dat Curro die AltX ontgroei het.

Weens aggressiewe groei het hy

21

Die Curro-groep het vandag 21 skole.

'n verlies in die boekjaar tot einde Desember gely, maar Curro glo sy strategie sal op die lang termyn 'n goeie opbrengs lewer.

Curro beplan om vanjaar nog sewe skole te bou en verdere verkrygings word nie uitgesluit nie, sê Van der Merwe.

Die direksie voel die verskuiwing van die notering is in die belang van alle rolspelers, aangesien dit hom die kans gee om te kapitaliseer op die voordele wat 'n

hoofbordnotering inhou.

Dié voordele is onder meer groter dekking deur ontleders en dit laat ook meer instellings toe om in Curro te belê.

Die ander privateskoolgroep in Suid-Afrika is die gevestigde AdvTech, wat op die hoofbord genoteer is en skole en kolleges op 57 persele in die land het, onder meer Abbotts College, College Campus, Imfundo, Rosebank College, Trinityhouse, Varsity College en Vega.

“Ons glo dat 'n verskuiwing na die hoofbord verdere beleggersvertroue in die privateskoolsektor as 'n selfstandige sektor sal inboesem.

“Dit is besig om in 'n gesonde en lewenskragtige sektor te ontwikkel wat 'n stewige opbrengs op die lang termyn aan beleggers bied.” sê Van der Merwe.

